

Daytime HSM Employment Statistics

Career Snapshot



The Health Sector Management program prepares students for leadership roles in some of the most prominent and influential organizations across the global healthcare spectrum. Duke MBAs with a Certificate in Health Sector Management are in demand in every sector of the industry, on every continent across the globe, and in every part of the United States.



Top Hiring Companies

Company Name	5 year total (full-time)	5 year total (internships)	Total Duke MBA hires
Deloitte	37	12	49
Johnson & Johnson	9	18	27
Genentech	7	19	26
McKinsey & Company	12	13	25
BCG (The Boston Consulting Group)	12	11	23
Medtronic	11	12	23
Eli Lilly and Company	11	9	20
PwC (PricewaterhouseCoopers LLP)	13	7	20
Cardinal Health	6	11	17
DaVita	7	10	17
Microsoft Corporation	7	9	16
BD (Becton Dickinson)	3	12	15
Bain & Company	5	9	14
UnitedHealth Group	7	7	14
IQVIA	8	4	12
Accenture LLP	8	3	11
Amazon	3	8	11
Amgen, Inc.	6	5	11
ZS Associates	7	4	11
athenahealth	5	5	10
Goldman Sachs	3	6	9
Boston Scientific Corporation	3	5	8
Deutsche Bank	3	5	8
Innovations in Healthcare	0	8	8
J.P. Morgan	2	6	8

These statistics represent employment information reported by the students in the Daytime MBA Class of 2020 completing the Health Sector Management certificate.

BASE SALARY INFORMATION

(Annual amounts)

	% reporting salary	Mean salary
With permanent US work authorization	100%	\$136,355
Without permanent US work authorization	100%	\$141,335
All graduates reporting having accepted a position	100%	\$137,221

SIGNING BONUS INFORMATION

(Annual amounts)

	% reporting bonus	Mean bonus
With permanent US work authorization	86.8%	\$31,727
Without permanent US work authorization	100%	\$30,142
All graduates reporting having accepted a position	89.1%	\$31,418

ADDITIONAL SALARY INFORMATION

BY INDUSTRY

	% working in industry	Mean salary
Health	43.5%	\$119,659
- Biotechnology/Pharma	19.64%	\$113,468
- Providers/Payers	8.93%	\$116,904
- Medical Devices	5.36%	\$123,333
- General	3.57%	-
- Other Health	3.57%	-
- Pharma - General	1.79%	-
- Pharma - Manufacturers	1.79%	-
- Healthcare IT/Informatics	1.79%	-
Consulting	32.6%	\$158,667
- Health care	7.14%	\$128,250
- Biotechnology	1.79%	-
Technology	6.5%	\$128,000
Finance	13%	\$154,167
Consumer Packed Goods	2.2%	-
Manufacturing	2.2%	-

BY PROFESSIONAL FUNCTION

	% working in function	Mean salary
Consulting	32.6%	\$154,767
General Management	26.1%	\$132,583
Marketing /Sales	23.9%	\$111,426
Finance/Accounting	17.4%	\$146,750

BY WORLD REGION

	% working in area	Mean salary
North America	97.8%	\$138,589
Asia	2.2%	-

BY NORTH AMERICAN GEOGRAPHIC REGION

	% working in area	Mean salary
Northeast	45.7%	\$144,881
Midwest	19.6%	\$132,222
South	13%	\$112,500
Southwest	8.7%	\$153,750
West	8.7%	\$137,250
Mid-Atlantic	2.2%	-

For the purpose of confidentiality, salaries are not reported when there are less than three data points, the data points are less than 5% of the reporting population, or when all of the salaries in the category are equal.